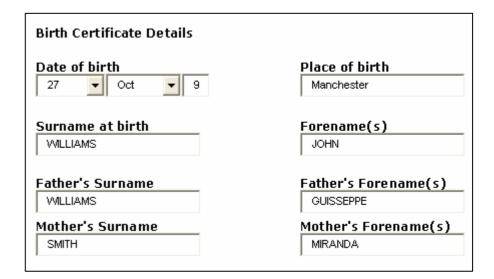
BAA Edinburgh 🗾

John Williams
Junior Cargo Trade Manager
BAA Edinburgh Airport

87 Portland Street Edinburgh, EH12 9DN Schotland, UK Telephone: 0161 234 5000

e-mail: j.williams@mail.com



Malahide College A Levels 1997 John Williams **Business** Sociology **English**

| Malahide College | |
|--|--|
| GCSE Results 1997 | |
| (Grade C and above) | |
| John Williams | |
| - Economics- Maths- English- French- German- Chemistry- PE | |



MEMBER
Edinburgh Beer Tasters

John Williams

Membership card

Manchester Metropolitan

University Alumni

Williams, John



Volunteer Card



Red Cross, Manchester Dept.

John Willams

MANCHESTER METROPOLITAN UNIVERSITY

Notice:

Next Wednesday the Faculty of Economics we will be receiving a guest lecturer.

Mr. John Williams is an expert of international trade and has published widely on the topic.

MANCHESTER METROPOLITAN UNIVERSITY

2000 - 2001



hereby offers

John Williams

BSc degree in Economics

BAA Edinburgh Airport

Staff appraisal

Name: John Williams

Function: Junior cargo trade manager

Hired in: 2004

General judgement: +

Main accomplishments

- Analysed trade with our US partners. In his report he made suggestions for improvement. After implementation, trade contacts improved.
- co-author of business report 2005

Future prospects

- new business plan for pan-Atlantic trade

Strong points

- Excellent communicator: does great job representing Edinburgh cargo trade in BAA meetings
- Organising: great planner
- Has superb insight into business: can spot problems and suggest improvements with highest efficiency
- Business contacts: maintains good contacts with US partners

Weak spots

- Ego: has tendency to boss staff around
- Team spirit: ambition prevents him from being a pleasant colleague

INVERNESS AIRPORT

Is looking for a JUNIOR CARGO TRADE MANAGER

Responsibilities include:

- -Managing US contacts
- -Writing the annual business report
- -Analysing the current business activity

(apply before 2 May 2002)

Dear Mr. Williams,

We, the management of Manchester Airport are sorry to inform you that we have to terminate your contract.

We are grateful for the services you offered us during the past two years. Especially the successful SWOT analysis in 2001 and the UPS-contract in 2002 are feats worth remembering.